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## CENTRAL TRAINING & PLACEMENT CELL (CP- Cell)

### EMPOWERMENT THROUGH EMPLOYMENT

Empowering students through employment to enhance their energy and awareness of career development is an institution's distinctive feature. Students are offered opportunities by the Central Placement Cell to help them realize and reach their full potential. CP-Cell is established at Sinhgad Technical Education Society (STES) in 2002. Training and Placement activities for all the colleges under STES is undertaken together by the Cell which ensures placement in reputed industries to all the students of 13 campuses.

Due to the centralized placement activities, students of all the colleges under Sinhgad Banner gets to appear for all the companies coming for the placement opportunities. All the students can appear for product based companies like EQ technologies, Veritas, Mahindra & Mahindra etc., that visit only leading colleges. Apart from companies, Cell provides similar type of training programs to the students as well as campus connect programs.

#### **Vision**

To produce competent technocrats and managers those are good human beings and possess aptitude for research and leadership to serve the society.

#### **Mission**

Holistic development of students and teachers is what we believe in and work for. We strive to achieve this by imbibing a unique value system, transparent work culture excellent academic and physical environment conducive to learning, creativity and technology transfer. Our mandate is to generate, preserve and share knowledge for developing a vibrant society.

At the CP-Cell, we always make dedicated efforts to satisfy the students aspirants regarding their future career goals. It has been observed that around 20- 22% students are planning for higher education (either in India or Abroad). Cell also help and assist all these aspirants by organizing seminars and lectures for approach at selection of course, University etc.



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Whereas, around 3% students are thinking to choose or support their relative's business as their career and cell helps as well as guides them to make it a success. Further, remaining 70 -75% students plan for a career in the best corporate jobs. Cell also offers employability enhancement benchmarking test like First Naukari, AMCAT, CY9, Calxpod etc. that help students come to know about their preparation level before actual placement starts.

Thereafter, several Learning & Certification platforms such as Coursera, Infy TQ, TCS ION, Udemy, IBM EduNet are made available where students can register and learn. These all-inclusive activities offered by Sinhgad Institutes' CTP- Cell has become a den for the student's overall development and growth. Each college has its own team which works with the Cell as mentioned below: -

S. No	Name of Executives	Positions in CPC
1	Prof Jaiprakash Pitambare	Dean Sinhgad Placements - Engineering
2	Prof. Jayesh Minase	Dy. Dean Sinhgad Placements- Engineering
3	Prof Yogesh Jadhav	Training and Placement officer, NBNSTIC
4	Prof. Savita Sharma	Training and Placement officer, SCOE
5	Prof Ambarish Mhasatkar	Training and Placement officer, SKNCOE
6	Prof DurgaPrasad Kamat	Training and Placement officer, SAE
7	Prof Reena Gautam	Training and Placement officer, SITS
8	Prof Mayur Raut	Training and Placement officer, SIT
9	Prof Amit Adhat	Training and Placement officer, RMD Sinhgad
10	Prof. Prashant Date	Training and Placement officer, SKNSITS
11	Prof Shrikant Barkade	Central Coordinator- Sinhgad Placements- Engineering



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### • Objectives

- ✚ • To develop national and international links with business organizations to be able to create meaningful relationship and opportunity for the placement of the students in the global job markets
- To develop students who are globally employable and ready hands to industries.
- To strengthen and enhance industry institute partnership by way of campus connect.
- To create maximum opportunities for the placements of eligible students in the job market by establishing rapport with the industry people.
- To impart personality development training to students to face this competitive era

### Action Plan

- ✚ To plan personality development programs.
- ✚ To create awareness of the different carrier options.
- ✚ To call experts from industries to keep the students abreast with current technologies.
- ✚ To organized campus interviews the prime industries.
- ✚ To organized the visits and arrange the presentations in the different industries to enhance job opportunities.

### Overall Personality Development

In this competitive world, students must possess overall personality along with academic excellence. They must have logical & innovative thinking, effective communications, and also professional skills to effectively compete in today's market place such as teamwork, project management, cross functional networking. In view of the above, Cell have made it compulsory for the aspiring students to find opportunity in best corporate to attend overall personality programs organized by expert faculty members as well as industry experts. Student Training Program (STP) that can help the students to build a personality equipped with exquisite technical and non-technical skills is implemented from the academic year 2013-14. The aim is "to enhance the quality of the students by empowering them with skills those are globally at par". The purposes of this program are to:



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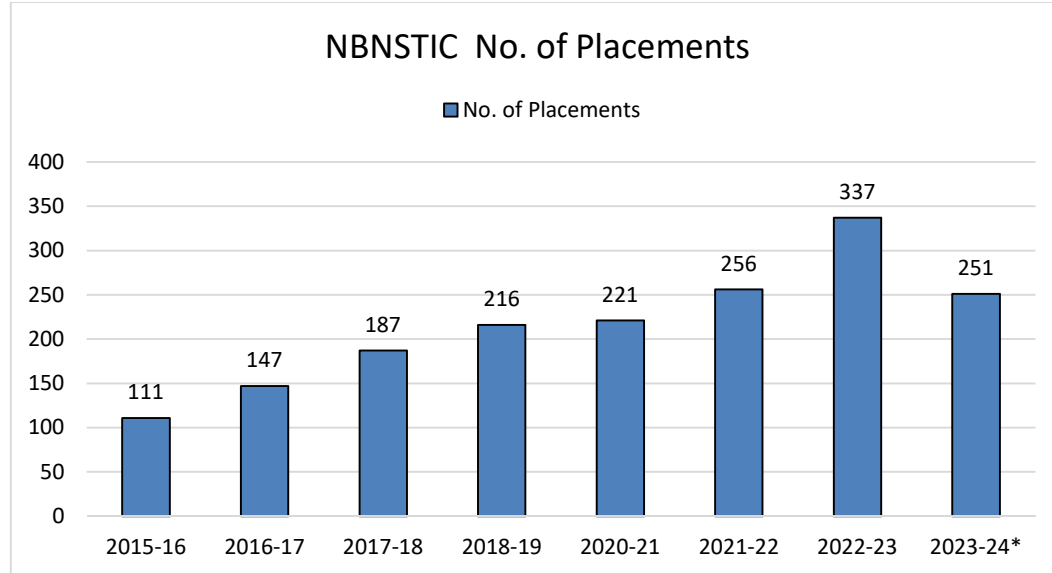
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- Prepare students for entrepreneurship
- Prepare students for higher education in India as well as abroad
- Enhance the employability opportunity
  
- ❖ STPs have enhanced the employability opportunity and also prepared students for higher education.
- ❖ The training and placement process consists of total five steps: In step one, students training program and internal assessment is done.
  - i. Further placement induction and registration process is completed followed with employability test in step two and three.
  - ii. In step four, pre-placement processes are organized and conducted by recruiters, to provide information about the company.
  - iii. In step five, actual recruitment process is carried out and their selection is informed to students.
  
- ❖ For the placement activities ERP software/GEMS/ Calyxpod is used to create and manage student database for placements.
  
- ❖ Further employability enhancement activity such as campus connect programs, webinars, corporate trainings, motivational sessions, alumni sessions are conducted to increase the placement count.
  
- ❖ In addition to that industry visits and industry sessions are also organized to aware students of the corporate culture.
  
- ❖ The institutes also take initiatives to provide placements through internships to enhance the quality of students by empowering them with skills those are globally at par.

### **Outcome**

This has resulted in 365 plus visiting campus with average package of 4.5 LPA and highest is 33.25 LPA. The CTP-Cell is continuously working towards providing skilled human resource to the changing demands of the global market. The average placement count has reached to 335.

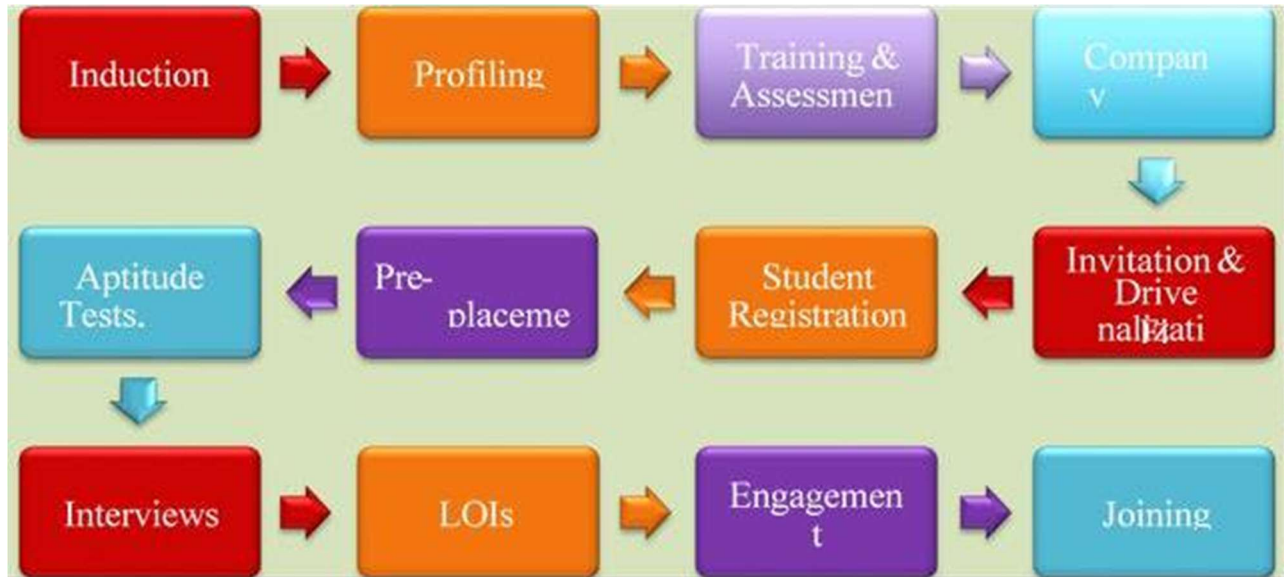


### **Action Plan for Missed Opportunities**

Further, students who missed the opportunity through placement Cell due to various reasons such as lack of technical and Soft-skill knowledge are provided trainings through several online platforms like IBM skill edu net, Coursera, linkdin learning and various CSR backed activities through collaboration with Coffee.io, FUEL, Rubicon, GTT, Dell etc. Thereafter, Alumni Cell at institute also helps to increase the student connects incorporates for placement opportunities.

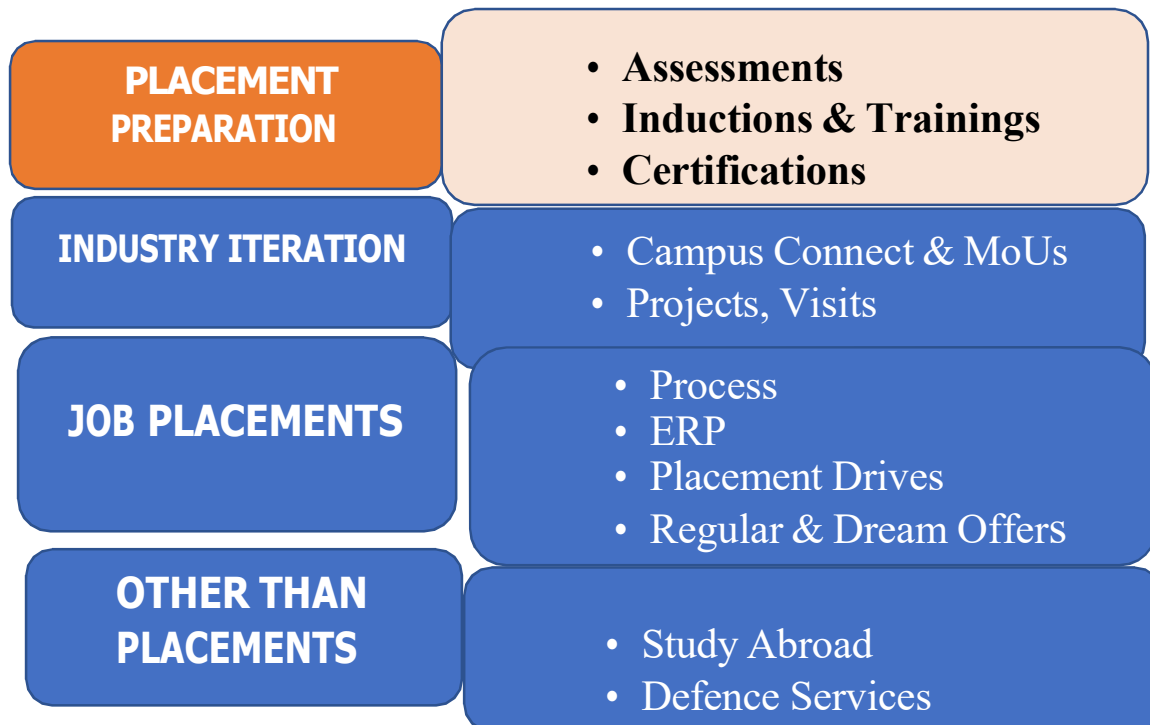
### **Placement Process at CTP-Cell**

- Selection of Work profile, Industry, Location, Package is a Student's Right.
- One Job Policy
- Placed students can apply to dream offers (dream offer is profile dependent)



## Overview of CPC Activities

### Placement Cell Hierarchy

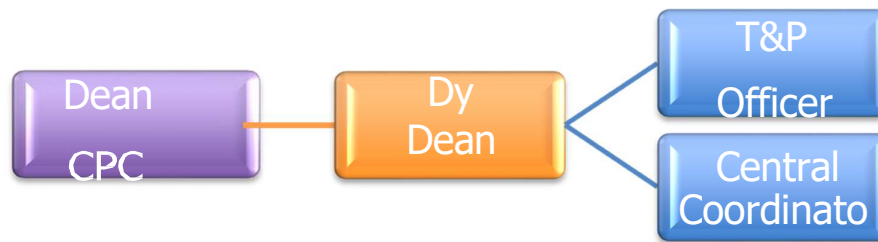


### Placement Cell Hierarchy

#### a) At Institute Level



#### a) At CPC Level



### Campus Connect

Cell always keep thrust on developing campus connect relationship with reputed corporate. This initiative has resulted in organizing plenty of campus drives for entry level recruitment. Few activities mentioned here:







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## Higher Study Abroad (HAS)

2018	<ul style="list-style-type: none"> <li>• Study Abroad Conclave</li> <li>• Meeting with University</li> <li>• MoU Signing for Foreign Language Training</li> </ul>
2019	<ul style="list-style-type: none"> <li>• Study Abroad Conclave</li> <li>• Student / University Session</li> <li>• MoU for Higher Study in Estonia</li> </ul>
2020	<ul style="list-style-type: none"> <li>• Study Abroad Conclave (Virtual)</li> </ul>
2021	<ul style="list-style-type: none"> <li>• Session on Competitive Exams</li> <li>• University / Technology Session</li> <li>• Study Abroad Alumni Session</li> </ul>
2022-2023	<ul style="list-style-type: none"> <li>• Study Abroad Conclave</li> </ul>



28 Activities Since 2018



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Figure: HSA: Glimpses



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Figure: HSA: Glimpses



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## Unlock Your Global Vision STUDY ABROAD WITH BEST UNIVERSITIES

(Webinar Series)

**LIVE WEBINAR SERIES**

**Topic :** Study at Aarhus University, Denmark

**Speaker:** Ms. Sarah Gram,  
Marketing and Recruitment, Aarhus University



**ASSOCIATE PARTNERS**



**Date: 25<sup>th</sup> May 2021, 6:30PM**

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(Webinar Series)

**LIVE WEBINAR SERIES**


**Topic :** GRE DEMO

**Date:** 15<sup>th</sup> May 2021, 4:00 PM - 5:00PM (IST)



**Akshay Bhandari**      **Rahul Bhatt**      **Anil Kulkarni**

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**Ben Mumby-Croft**  
Director of Imperial Enterprise Lab  
Imperial College London

**Sara Roberts**  
Senior International Recruitment Officer  
Imperial College London


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(Webinar Series)

**Topic:** Sinhgad Overseas Center-A Pathway to Higher Study Abroad

**Speaker:** Jayesh L Minase  
Head, Sinhgad International Students Center & Dean, Central Placement Cell Sinhgad Institutes

**LIVE WEBINAR SERIES**



**ASSOCIATE PARTNERS**



**Date: 10<sup>th</sup> May 2021, 5PM**

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Technical Training

Figure. **T&P Activities: Glimpses**

*So with this all-inclusive activities Sinhgad Institutes- CTP-Cell is becoming a den for the student's overall development and growth.....*