



Sinhgad Technical Education Society's®  
**NBN SINHGAD TECHNICAL INSTITUTES CAMPUS**

Approved by AICTE, New Delhi, Recognized by Government of Maharashtra &  
Affiliated to University of Pune (ID No. - PU/PN/Engg/432/2012)

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## **CENTRAL TRAINING & PLACEMENT CELL (CPC)**

### ***EMPOWERMENT THROUGH EMPLOYMENT***

Empowering students through employment to enhance their energy and awareness of career development is an institution's distinctive feature. Students are offered opportunities by the Central Placement Cell to help them realize and reach their full potential. CPC is established at Sinhgad Technical Education Society (STES) in 2002. Training and Placement activities for all the colleges under STES is undertaken together by the Cell which ensures placement in reputed industries to all the students of 13 campuses.

Due to the centralized placement activities, students of all the colleges under Sinhgad Banner gets to appear for all the companies coming for the placement opportunities. All the students can appear for product based companies like EQ technologies, Veritas, Mahindra & Mahindra etc., that visit only leading colleges. Apart from companies, Cell provides similar type of training programs to the students as well as campus connect programs.

### **Vision**

To produce competent technocrats and managers those are good human beings and possess aptitude for research and leadership to serve the society.

### **Mission**

Holistic development of students and teachers is what we believe in and work for. We strive to achieve this by imbibing a unique value system, transparent work culture excellent academic and physical environment conducive to learning, creativity and technology transfer. Our mandate is to generate, preserve and share knowledge for developing a vibrant society.

At the CPC, we always make dedicated efforts to satisfy the students aspirations regarding their future career goals. It has been observed that around 20- 22% students are planning for higher education (either in India or Abroad). Cell also help and assist all these aspirants by organizing seminars and lectures for appropriate selection of Course, University etc.

Whereas, around 3% students are thinking to choose or support their relative's business as their career and cell helps as well as guides them to make it a success. Further, remaining 70 -75% students plan for a career in the best corporate jobs. Cell also offers employability enhancement benchmarking test like First Naukari, AMCAT, CY9, Calxpod etc. that help students come to know about their preparation level before actual placement starts.

Thereafter, several Learning & Certification platforms such as Coursera, Infy TQ, TCS ION, Udemy, IBM EduNet are made available where students can register and learn. These all-inclusive activities offered by Sinhgad Institutes' CPC has become a den for the student's overall development and growth. Each college has its own team which works with the Cell as mentioned below: -

S. No	Name of Executives	Positions in CPC
1	Prof Jaiprakash Pitambare	Dean Sinhgad Placements - Engineering
2	Prof. Jayesh Minase	Dy. Dean Sinhgad Placements- Engineering
3	Prof Yogesh Jadhav	Training and Placement officer, NBNSTIC
4	Prof. Savita Sharma	Training and Placement officer, SCOE
5	Prof Ambarish Mhasatkar	Training and Placement officer, SKNCOE
6	Prof DurgaPrasad Kamat	Training and Placement officer, SAE
7	Prof Reena Gautam	Training and Placement officer, SITS
8	Prof Mayur Raut	Training and Placement officer, SIT
9	Prof Amit Adhat	Training and Placement officer, RMD Sinhgad
10	Prof. Prashant Date	Training and Placement officer, SKNSITS
11	Prof Shrikant Barkade	Central Coordinator- Sinhgad Placements- Engineering

## Objectives

- To develop national and international links with business organizations to be able to create meaningful relationship and opportunity for the placement of the students in the global job markets.
- To develop students who are globally employable and ready hands to industries.

- ✦ To strengthen and enhance industry institute partnership by way of campus connect.
- ✦ To create maximum opportunities for the placements of eligible students in the job market by establishing rapport with the industry people.
- ✦ To impart personality development training to students to face this competitive era.

### **Action Plan**

- ✦ To plan personality development programs.
- ✦ To create awareness of the different carrier options.
- ✦ To call experts from industries to keep the students abreast with current technologies.
- ✦ To organized campus interviews the prime industries.
- ✦ To organized the visits and arrange the presentations in the different industries to enhance job opportunities.

### **Overall Personality Development**

In this competitive world, students must possess overall personality along with academic excellence. They must have logical & innovative thinking, effective communications, and also professional skills to effectively compete in today's market place such as teamwork, project management, cross functional networking. In view of the above, Cell have made it compulsory for the aspiring students to find opportunity in best corporate to attend overall personality programs organized by expert faculty members as well as industry experts. Student Training Program (STP) that can help the students to build a personality equipped with exquisite technical and non-technical skills is implemented from the academic year 2013-14. The aim is "to enhance the quality of the students by empowering them with skills those are globally at par". The purposes of this program are to:

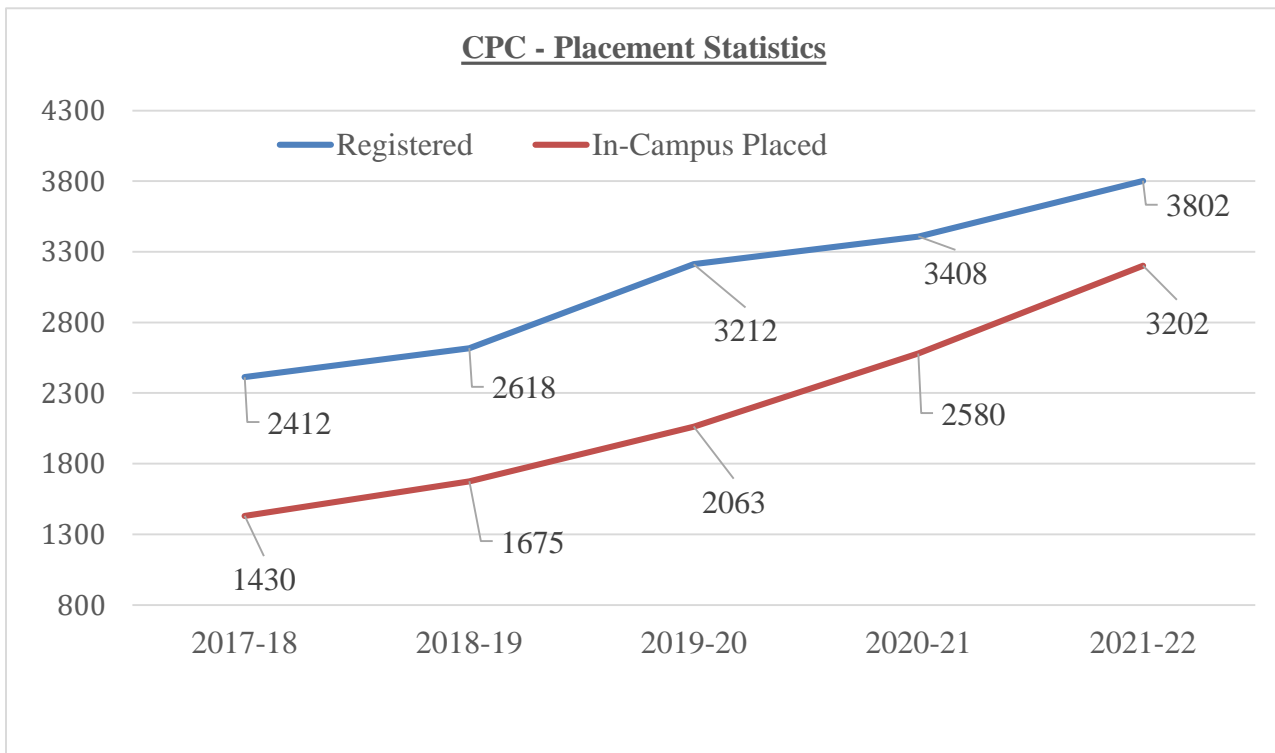
- Prepare students for entrepreneurship
  - Prepare students for higher education in India as well as abroad
  - Enhance the employability opportunity
- ❖ STPs have enhanced the employability opportunity and also prepared students for higher education.
- i. It comprises technical and non-technical skill sets equipped with soft skills.
  - ii. It helps to enhance their communication skills, technical fundamentals and aptitude, research methodology, interview preparation and Value Addition Programs.
- ❖ The training and placement process consists of total five steps:
- i. In step one, students training program and internal assessment is done.

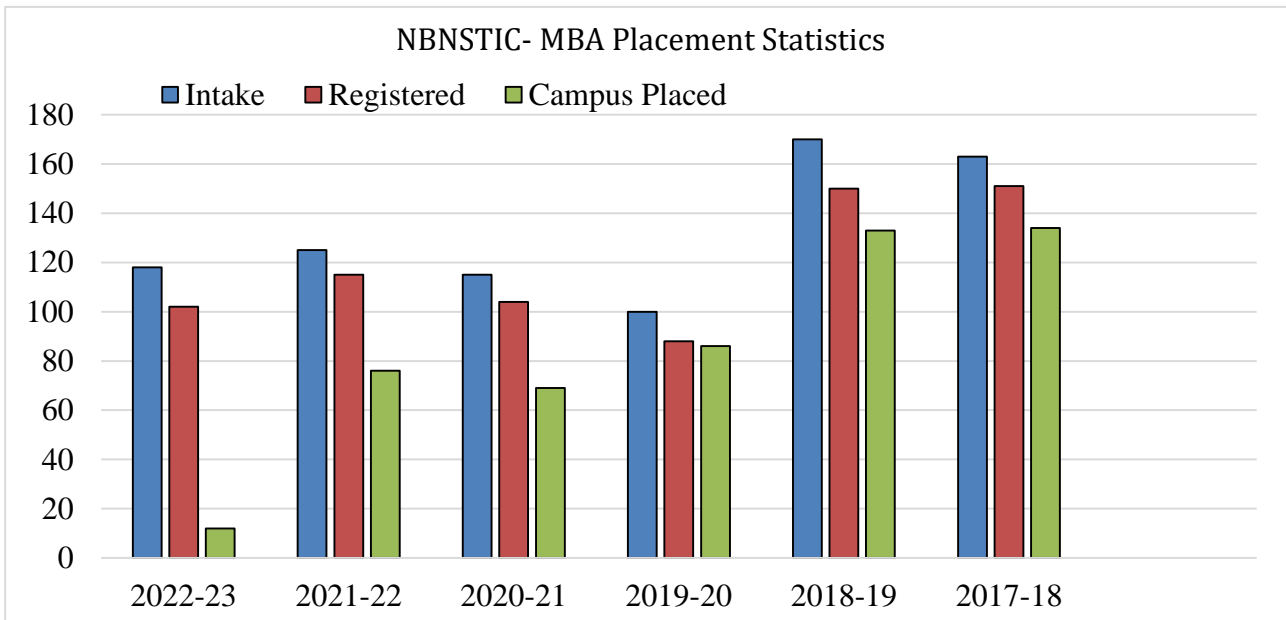
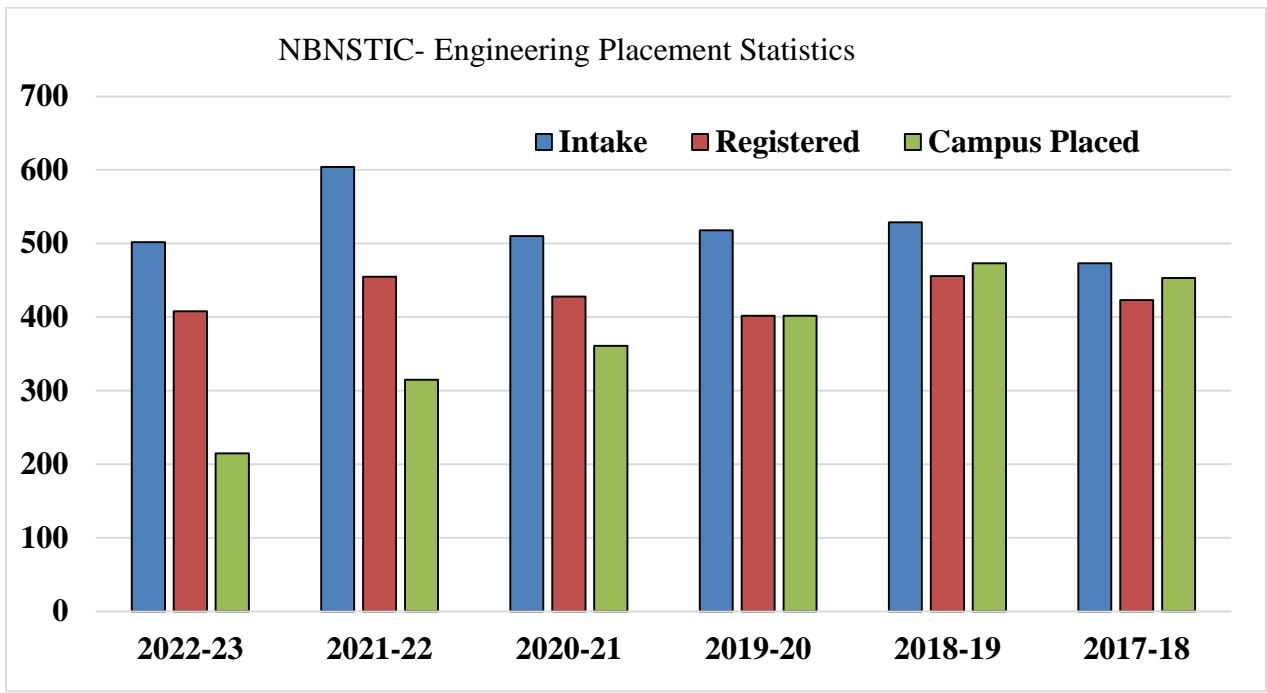
- ii. Further placement induction and registration process is completed followed with employability test in step two and three.
- iii. In step four, pre-placement processes are organized and conducted by recruiters, to provide information about the company.
- iv. In step five, actual recruitment process is carried out and their selection is informed to students.

- ❖ For the placement activities ERP software/GEMS/ Calyxpod is used to create and manage student database for placements.
- ❖ Further employability enhancement activity such as campus connect programs, webinars, corporate trainings, motivational sessions, alumni sessions are conducted to increase the placement count.
- ❖ In addition to that industry visits and industry sessions are also organized to aware students of the corporate culture.
- ❖ The institutes also take initiatives to provide placements through internships to enhance the quality of students by empowering them with skills those are globally at par.

## Outcome

This has resulted in 365 plus visiting campus with average package of 4.5 LPA and highest is 33.25 LPA. The CPC is continuously working towards providing skilled human resource to the changing demands of the global market.





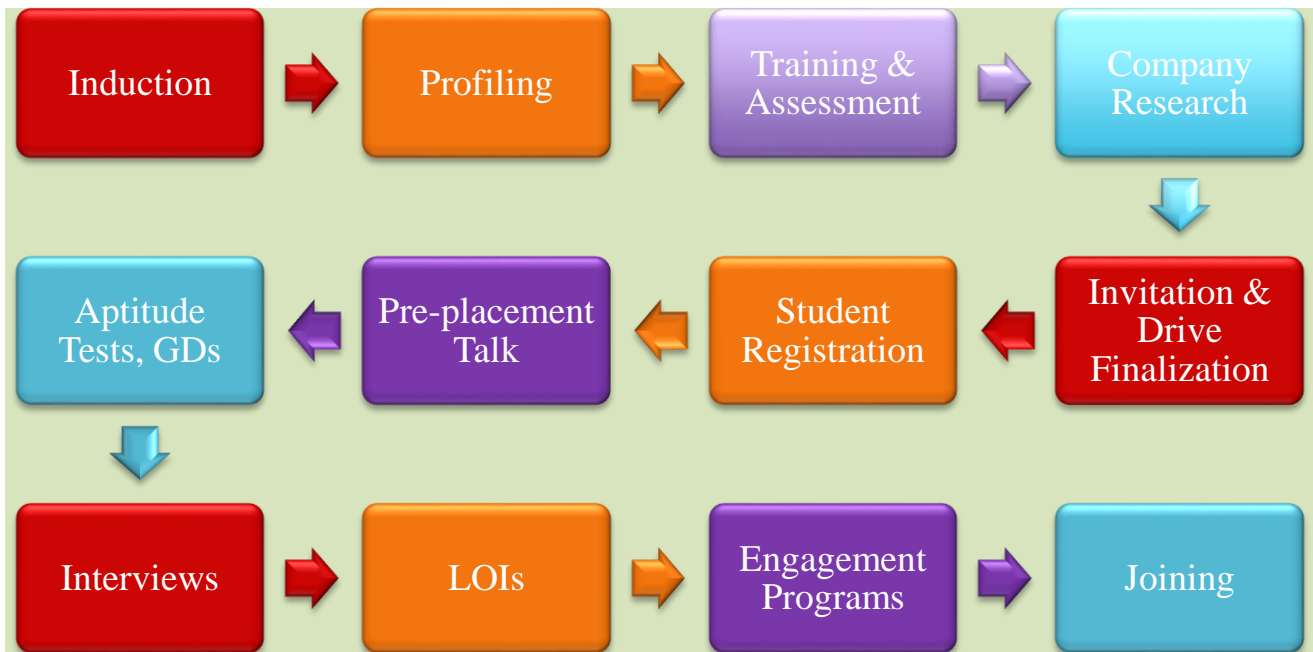
### **Action Plan for Missed Opportunities**

Further, students who missed the opportunity through placement Cell due to various reasons such as lack of technical and Soft-skill knowledge are provided trainings through several online platforms like IBM skill edu net, Coursera, linkdin learning and various CSR backed activities through collaboration with Coffee.io, FUEL, Rubicon, GTT, Dell etc. Thereafter, Alumni Cell at institute also helps to increase the student connects incorporates for placement opportunities.

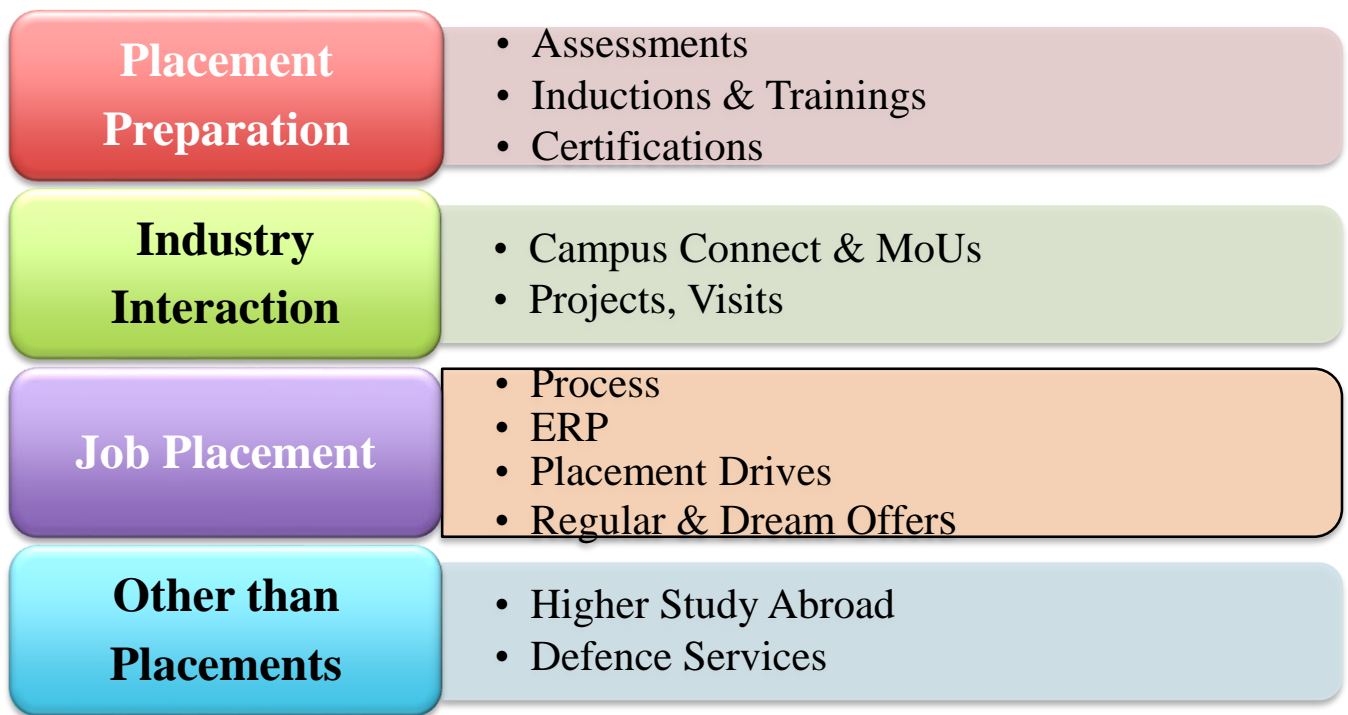
### **Placement Process at CPC**

- Selection of Work profile, Industry, Location, Package is a Student's Right.

- One Job Policy
- Placed students can apply to dream offers (dream offer is profile dependent)



### Overview of CPC Activities

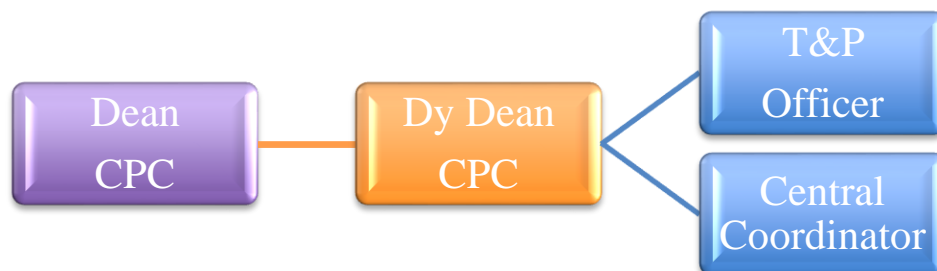


## Placement Cell Hierarchy

### a) At Institute Level



### b) At CPC Level



## Campus Connect

Cell always keep thrust on developing campus connect relationship with reputed corporate. This initiative has resulted in organizing plenty of campus drives for entry level recruitment. Few activities mentioned here:

<i>Organisation</i>	<i>Activities</i>
Accenture	Accenture Day, Innovation Jockey, FDP, Students Training, Webinars.
Cognizant	Cognizant CIO Challenge, Cognizant Evolve, Awards for students/Faculty, Best Project Awards, CCSP Program
Infosys	FDP, Training program
Persistent	Industrial Visit for students & Faculties, Project Test, Summer and Winter Internship
TATA Consultancy	TCS Webinars, TCS Campus Commune, Campus Commune, Codevita
Atlas Copco	Krutika Award and Placement through internship
Eaton	Industrial Visits
Indian Navy	Outreach Program
Info-stretch	Faculty Development Program
BARC	Outreach Program, Live Project
Tech Mahindra	Faculty Development Program & Guest Lecture









## Higher Study Abroad (HAS)

2018	<ul style="list-style-type: none"> <li>• Study Abroad Conclave</li> <li>• Meeting with University</li> <li>• MoU Signing for Foreign Language Training</li> </ul>
2019	<ul style="list-style-type: none"> <li>• Study Abroad Conclave</li> <li>• Student / University Session</li> <li>• MoU for Higher Study in Estonia</li> </ul>
2020	<ul style="list-style-type: none"> <li>• Study Abroad Conclave (Virtual)</li> </ul>
2021	<ul style="list-style-type: none"> <li>• Session on Competitive Exams</li> <li>• University / Technology Session</li> <li>• Study Abroad Alumni Session</li> </ul>
2022	<ul style="list-style-type: none"> <li>• Study Abroad Conclave</li> </ul>



28 Activities Since 2018

## Memorandum of Understanding

Between

(Service Provider, hereby mentioned as)

**Global Dialect Language Solutions**

And

(Client, hereby mentioned as)

**Sinhgad Institutes**

This Memorandum of Understanding (MOU) sets for the terms and understanding between **Global Dialect Language Solutions** which is a Pune based foreign language training and translation firm providing services for more than 50 foreign languages and **Sinhgad Institutes** which is a reputed institute spread across Maharashtra, providing different types of degree and diploma courses under the University of Pune. This MOU is valid from

11-Oct-2018 to 11-Oct-2020

### Service delivered

This program will provide foreign language trainings to the students of **Sinhgad Institutes** in German and Japanese in the college premises. The training program will be conducted to enhance the language skills as opted by the respective student and/or enhancing the career opportunities of the students and/or to get better placement opportunities (after completion of courses). Please see **Annexure 1** for detailed clarification.

### Terms and Conditions

In order to make this program success:

Every batch should consist maximum of 30 students and minimum of 15 students for every language (level 1), minimum 12 students of every language (level 2), minimum of 8 students of every language (level 3, 4 and 5). The language classes will be held at the **Sinhgad Institutes** campus only.

Certificates will be issued to the candidate after full fees are paid to **Global Dialect Language Solutions**. The Service will be provided to the students of 2<sup>nd</sup>, 3<sup>rd</sup> and 4<sup>th</sup> year and will be attending the same level (according to the knowledge of the language) irrespective of the standard they are studying in. The client should provide all the necessary infrastructure for the program which includes classrooms, white/ black board computer, speakers and a projector.

### Non Disclosure:

A. The Client undertakes not to disclose or allow to be disclosed or copy or allow to be copied any material, collateral, training guides, books or manuals, strategies etc provided by the Service Provider to any other third party or institutions.





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# VIRTUAL EDUCATION FAIR 2020

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Figure: HSA: Glimpses

Sinhgad Institutes Centre for International Students  
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**Unlock Your Global Vision  
STUDY ABROAD WITH  
BEST UNIVERSITIES**  
(Webinar Series)

**LIVE  
WEBINAR SERIES**

**Topic :** Study at Aarhus University, Denmark

**Speaker:** Ms. Sarah Gram,  
Marketing and Recruitment, Aarhus University

**ASSOCIATE PARTNERS**

**Date: 25<sup>th</sup> May 2021, 6:30PM**

Don't Stop Your Study Abroad Dreams | Stay Safe - Together We Shall Overcome this Temporary Crisis | [www.sinhgad.edu](http://www.sinhgad.edu)

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BEST UNIVERSITIES**  
(Webinar Series)

**LIVE  
WEBINAR SERIES**

**Topic :**  
Alumni Speaks-The Study Abroad Experience

**Speakers:**

- Mr. Aditya Sutha**  
MSc in Commercial Bkkk Technology Technical University of Kaiserslautern Germany. Currently working as Software Engineering and Model Based Design with TI-Bosch Group
- Mr. Varun Talehi**  
MS in Mechanical Engineering (Semester Language) Karlsruhe Institute of Technology
- Mr. Aniket Pagdhare**  
MSc Engineering Technology Business Development Aarhus University Denmark
- Ms. Praksha Dengale**  
MS in Industrial Management and Innovation Uppsala University Sweden
- Mr. Boshomavaz Khan**  
MEng in Electrical Engineering (Conventional System) McGill University Canada. Currently working as Simulation Developer at ADIAS HIL
- Mr. Swanand Khanolkar**  
MEng in Mechanical Engineering (Composite Materials) Concordia University Canada. Currently working with Autodesk Casting Limited
- Mr. Sharvin Savardekar**  
MEng in Automotive Engineering University of Michigan USA. Modeler at Red Bull Automotive USA
- Mr. Pratik Kulkarni**  
MS in Computer Engineering University of North Carolina, State Capital at Research Power Research Institute USA
- Mr. Harsh Novale**  
MSc Mechanical Engineering University of New South Wales. Currently working as HVAC Engineer with Airbus Air Conditioning
- Ms. Apoorva Phadke**  
MS in Statistics London University Netherlands Junior Data Scientist at EPMD
- Mr. Shubham Kulkarni**  
MSc in Aerospace Engineering TU Delft University Netherlands
- Mr. Manav Sharma**  
MS in Mechanical Engineering Politecnico di Milano Italy. Currently working as Technical Assistant (Control, Command & Signal) Taskforce with Indian Air Force Farnborough Airfield Station

**ASSOCIATE PARTNERS**

**Date  
16<sup>th</sup> May 2021,  
5:00PM**

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**Unlock Your Global Vision  
STUDY ABROAD WITH  
BEST UNIVERSITIES**  
(Webinar Series)

**LIVE  
WEBINAR SERIES**

**Topic :** GRE DEMO

**Date:** 15<sup>th</sup> May 2021, 4:00 PM - 5:00PM (IST)

**Speakers:**

- Akshay Bhandari**
- Rahul Bhatt**
- Anil Kulkarni**

**ASSOCIATE PARTNERS**

**Date: 15<sup>th</sup> May 2021, 4:00 PM - 5:00PM (IST)**

Don't Stop Your Study Abroad Dreams | Stay Safe - Together We Shall Overcome this Temporary Crisis

**GREAT MINDS DON'T THINK ALIKE:**  
How Entrepreneurship Education Gives You the Edge

*Being an entrepreneur isn't just about startups, it's a mindset! Having creative ideas, finding innovative solutions to challenges, and thinking outside the box are hugely valuable skills to have in your back pocket. Whether you're looking for a job in big corporate, want to stay in academia, or strike out and start your own thing, being more entrepreneurial is the key to making a difference.*

**Ben Mumby-Croft**  
Director of Imperial Enterprise Lab  
Imperial College London

**Sara Roberts**  
Senior International Recruitment Officer  
Imperial College London

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**4 PM IST  
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# Unlock Your Global Vision STUDY ABROAD WITH BEST UNIVERSITIES

(Webinar Series)


**LIVE  
WEBINAR SERIES**

**Topic :** Sinhgad Overseas Center-A Pathway to Higher Study Abroad

**Speaker:** Jayesh L Minase  
Head, Sinhgad International Students Center & Dean, Central Placement Cell Sinhgad Institutes



**ASSOCIATE PARTNERS**



**Date: 10<sup>th</sup> May 2021, 5PM**

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University Partner  Sinhgad Institutes

# GRAD VIRTUAL FAIR

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Figure : HSA: Glimpses from Conclave



*Accenture Career Day*





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Technical Training

**T&P Activities: Glimpses**

*So with this all-inclusive activities Sinhgad Institutes- CPC is becoming a den for the student's overall development and growth.....*

*Yogesh*

**Mr. Yogesh Jadhav**  
**Training & Placement Officer**