



## NBN SINHGAD TECHNICAL INSTITUTES CAMPUS

Approved by AICTE, New Delhi, Recognized by Govt. of Maharashtra & Affiliated to Savitribai Phule Pune University (ID No.-PU/PN/Engg/432/2012)

S. No. 10/1, Ambegaon (Budruk), Off Sinhgad Road, Pune 411 041

- Tel.: +91-20-24355042 / 46, +91-20-24610880/881
   Tele Fax: +91-20-24355042
   Website: www.sinhgad.edu
  - Email: nbnssoe@sinhgad.edu / nbnssoms@sinhgad.edu / nbnssocs@sinhgad.edu

PROF. M. N. NAVALE M.E. (Elec.), MIE, MBA FOUNDER - PRESIDENT DR. (MRS.) SUNANDA M. NAVALE B.A., MPM, Ph.D.

FOUNDER - SECRETARY

DR. SHIVPRASAD P. PATIL

Ph.D. (Aarthus University, Denmark)
PRINCIPAL / DIRECTOR

# CENTRAL TRAINING & PLACEMENT CELL (CP-Cell)

### EMPOWERMENT THROUGH EMPLOYMENT

Empowering students through employment to enhance their energy and awareness of career development is an institution's distinctive feature. Students are offered opportunities by the Central Placement Cell to help them realize and reach their full potential. CP-Cell is established at Sinhgad Technical Education Society (STES) in 2002. Training and Placement activities for all the colleges under STES is undertaken together by the Cell which ensures placement in reputed industries to all the students of 13 campuses.

Due to the centralized placement activities, students of all the colleges under Sinhgad Banner gets to appear for all the companies coming for the placement opportunities. All the students can appear for product based companies like EQ technologies, Veritas, Mahindra & Mahindra etc., that visit only leading colleges. Apart from companies, Cell provides similar type of training programs to the students as well as campus connect programs.

### Vision

To produce competent technocrats and managers those are good human beings and possess aptitude for research and leadership to serve the society.

## Mission

Holistic development of students and teachers is what we believe in and work for. We strive to achieve this by imbibing a unique value system, transparent work culture excellent academic and physical environment conductive to learning, creativity and technology transfer. Our mandate is to generate, preserve and share knowledge for developing a vibrant society.

At the CP-Cell, we always make dedicated efforts to satisfy the students aspirations regarding their future career goals. It has been observed that around 20-22% students are planning for higher education (either in India or Abroad). Cell also help and assist all these aspirants by organizing seminars and lectures for appropriate selection of Course, University etc.



Whereas, around 3% students are thinking to choose or support their relative's business as their career and cell helps as well as guides them to make it a success. Further, remaining 70 -75% students plan for a career in the best corporate jobs. Cell also offers employability enhancement benchmarking test like First Naukari, AMCAT, CY9, Calxpod etc. that help students come to know about their preparation level before actual placement starts.

Thereafter, several Learning & Certification platforms such as Coursera, Infy TQ, TCS ION, Udemy, IBM EduNet are made available where students can register and learn. These all-inclusive activities offered by Sinhgad Institutes' CTP- Cell has become a den for the student's overall development and growth. Each college has its own team which works with the Cell as mentioned below: -

S. No	Name of Executives	Positions in CPC	
1	Prof Jaiprakash Pitambare	Dean Sinhgad Placements - Engineering	
2	Prof. Jayesh Minase	Dy. Dean Sinhgad Placements- Engineering	
3	Prof Yogesh Jadhav	Training and Placement officer, NBNSTIC	
4	Prof. Savita Sharma	Training and Placement officer, SCOE	
5	Prof Ambarish Mhasatkar	Training and Placement officer, SKNCOE	
6	Prof DurgaPrasad Kamat	Training and Placement officer, SAE	
7	Prof Reena Gautam	Training and Placement officer, SITS	
8	Prof Mayur Raut	Training and Placement officer, SIT	
9	Prof Amit Adhat	Training and Placement officer, RMD Sinhgad	
10	Prof. Prashant Date	Training and Placement officer, SKNSITS	
11	Prof Shrikant Barkade	Central Coordinator- Sinhgad Placements- Engineering	

## **Objectives**

- To develop national and international links with business organizations to be able to create meaningful relationship and opportunity for the placement of the students in the global job markets.
- ♣ To develop students who are globally employable and ready hands to industries.

- **↓** To strengthen and enhance industry institute partnership by way of campus connect.
- → To create maximum opportunities for the placements of eligible students in the job market by establishing rapport with the industry people.
- ♣ To impart personality development training to students to face this competitive era.

### **Action Plan**

- **♣** To plan personality development programs.
- **♣** To create awareness of the different carrier options.
- ♣ To call experts from industries to keep the students abreast with current technologies.
- **♣** To organized campus interviews the prime industries.
- ♣ To organized the visits and arrange the presentations in the different industries to enhance job opportunities.

## **Overall Personality Development**

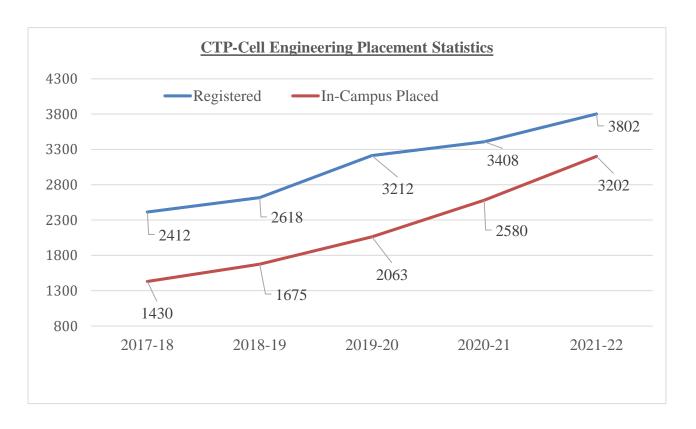
In this competitive world, students must possess overall personality along with academic excellence. They must have logical & innovative thinking, effective communications, and also professional skills to effectively compete in today's market place such as teamwork, project management, cross functional networking. In view of the above, Cell have made it compulsory for the aspiring students to find opportunity in best corporate to attend overall personality programs organized by expert faculty members as well as industry experts. Student Training Program (STP) that can help the students to build a personality equipped with exquisite technical and non-technical skills is implemented from the academic year 2013-14. The aim is "to enhance the quality of the students by empowering them with skills those are globally at par". The purposes of this program are to:

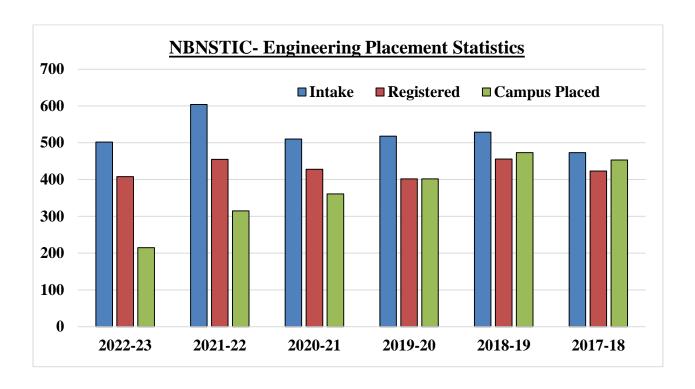
- Prepare students for entrepreneurship
- Prepare students for higher education in India as well as abroad
- Enhance the employability opportunity
- ❖ STPs have enhanced the employability opportunity and also prepared students for higher education.
- i. It comprises technical and non-technical skill sets equipped with soft skills.
- ii. It helps to enhance their communication skills, technical fundamentals and aptitude, research methodology, interview preparation and Value Addition Programs.
- ❖ The training and placement process consists of total five steps:
- i. In step one, students training program and internal assessment is done.

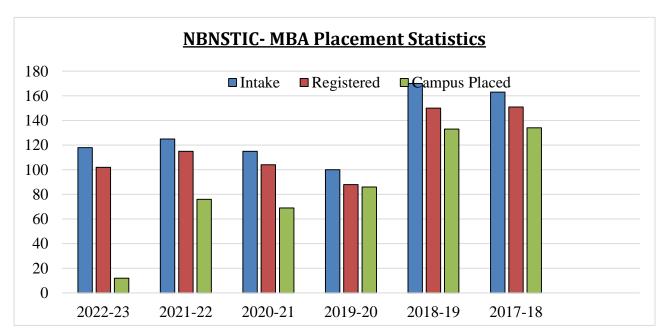
- ii. Further placement induction and registration process is completed followed with employability test in step two and three.
- iii. In step four, pre-placement processes are organized and conducted by recruiters, to provide information about the company.
- iv. In step five, actual recruitment process is carried out and their selection is informed to students.
- ❖ For the placement activities ERP software/GEMS/ Calyxpod is used to create and manage student database for placements.
- ❖ Further employability enhancement activity such as campus connect programs, webinars, corporate trainings, motivational sessions, alumni sessions are conducted to increase the placement count.
- ❖ In addition to that industry visits and industry sessions are also organized to aware students of the corporate culture.
- ❖ The institutes also take initiatives to provide placements through internships to enhance the quality of students by empowering them with skills those are globally at par.

## **Outcome**

This has resulted in 365 plus visiting campus with average package of 4.5 LPA and highest is 33.25 LPA. The CTP-Cell is continuously working towards providing skilled human resource to the changing demands of the global market. The average placement count has reached to 335.







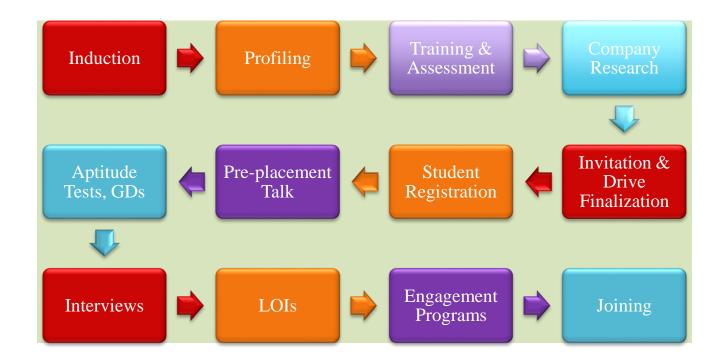
# **Action Plan for Missed Opportunities**

Further, students who missed the opportunity through placement Cell due to various reasons such as lack of technical and Soft-skill knowledge are provided trainings through several online platforms like IBM skill edu net, Coursera, linkdin learning and various CSR backed activities through collaboration with Coffee.io, FUEL, Rubicon, GTT, Dell etc. Thereafter, Alumni Cell at institute also helps to increase the student connects incorporates for placement opportunities.

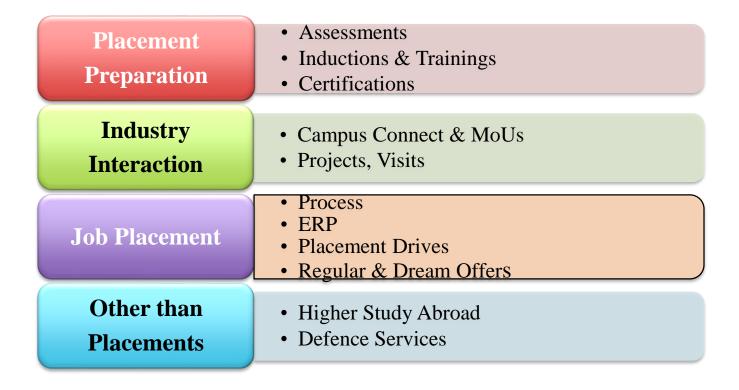
## **Placement Process at CTP-Cell**

• Selection of Work profile, Industry, Location, Package is a Student's Right.

- One Job Policy
- Placed students can apply to dream offers (dream offer is profile dependent)



## **Overview of CPC Activities**



# **Placement Cell Hierarchy**

# a) At Institute Level



# b) At CPC Level



# **Campus Connect**

Cell always keep thrust on developing campus connect relationship with reputed corporate. This initiative has resulted in organizing plenty of campus drives for entry level recruitment. Few activities mentioned here:

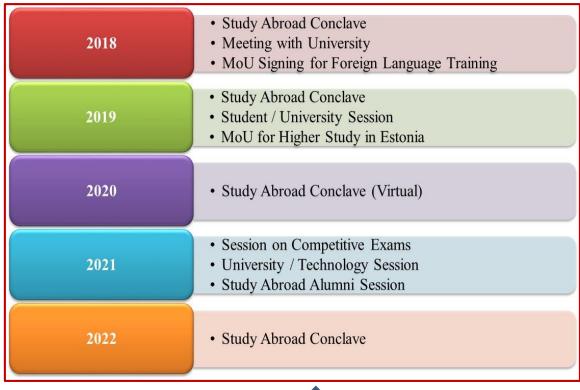
Organisation	Activities		
Accenture	Accenture Day, Innovation Jockey, FDP, Students Training, Webinars.		
Cognizant	Cognizant CIO Challenge, Cognizant Evolve, Awards for students/Faculty, Best Project Awards, CCSP Program		
Infosys	FDP, Training program		
Persistent	Industrial Visit for students & Faculties, Project Test, Summer and Winter Internship		
TATA Consultancy	TCS Webinars, TCS Campus Commune, Campus Commune, Codevita		
Atlas Copco	Krutika Award and Placement through internship		
Eaton	Industrial Visits		
Indian Navy	Outreach Program		
Info-stretch	Faculty Development Program		
BARC	Outreach Program, Live Project		
Tech Mahindra	Faculty Development Program & Guest Lecture		







## **Higher Study Abroad (HAS)**



### Memorandum of Understanding

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(Service Provider, hereby mentioned as)

Global Dialect Language Solutions

And (Client, hereby mentioned as)

### Sinhgad Institutes

This Memorandum of Understanding (MOU) sets for the terms and understanding between Global Dialect Language Solutions which is a Pune based foreign language training and translation firm providing services for more than 50 foreign languages and Sinhgad Institutes which is a reputed institute spread across Maharashtra, providing different types of degree and diploma courses under the University of Pune. This MOU is valid from



#### Service delivered

This program will provide foreign language trainings to the students of **Sinhgad Institutes** in German and Japanese in the college premises. The training program will be conducted to enhance the language skills as opted by the respective student and/or enhancing the career opportunities of the students and/or to get better placement opportunities (after completion of courses), Please see **Annexure 1** for detailed clarification.

#### Terms and Conditions

In order to make this program success:

Every batch should consist maximum of 30 students and minimum of 15 students for every language (level 1), minimum 12 students of every language (level 2), minimum of 8 students of every language (level 3, 4 and 5). The language classes will be held at the **Sinhgad Institutes** campus only.

Certificates will be issued to the candidate after full fees are paid to Global Dialect Language Solutions. The Service will be provided to the students of 2nd, 3rd and 4th year and will be

**Solutions.** The Service will be provided to the students of 2<sup>nd</sup>, 3<sup>rd</sup> and 4<sup>th</sup> year and will be attending the same level (according to the knowledge of the language) irrespective of the standard they are studying in. The client should provide all the necessary infrastructure for the program which includes classrooms, white/ black board computer, speakers and a projector.

#### Non Disclosure:

A.. The Client undertakes not to disclose or allow to be disclosed or copy or allow to be copied any material, collateral, training guides, books or manuals, strategies etc provided by the Service Provider to any other third party or institutions.

# SINHGAD COLLEGE OF ENGINEERING



Vadpson(Bk.): Off Sinhgad Road, Pune 411041 Phone : (020) 2435-Email: principal scoe@sinhgad.edu Website: www.sinhgad.edu

Prof. M. N. Navale
M.E. (Elect.) MIE. MINA
FOUNDER PRESIDENT

Dr. (Mrs.) Sunanda M. Navale BA MPM, PBD FOUNDER SECRETARY Dr. S. D. Lokhande E (Electronica), M.E., Ph.D.

19/09/2019

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Sinhgad Engineering Institutes

Subject: Organization of orientation seminar for higher education in Estania

Respected Sir.

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St. No.	Name of Campus	Date of seminar	Timing of Seminar	Organizing Institute
-01	Vadgaon-Ambegaon	24/09/2019	10:00-11:00 AM	SCoE
02	Kondhwa	24/09/2019	12:30-1:30 PM	SAE
-03	Narhe	24/09/2019	3:00-4:00 PM	SITS
04	Warje	25/09/2019	10:00-11:00 AM	RMDSSOE
	Longopha	25/00/2010	12-30-1-30 PM	CIT

You are kindly requested to assign a coordinating faculty for the seminar and share the details of the same to the undersigned by EOD, 23" September. Also, you are kindly requested to promote the seminar with other engineering institutes on your campus for interested students to attend in his numbers.

Donal Vous

Jayesh L Minase Head Dr. S. D. Lokhande Principal Sinhgad College of Engineering

Celebrating 25 Years









Figure: HSA: Glimpses











Presented by: University partner:

Imperial College

London

Sinhgad Institutes

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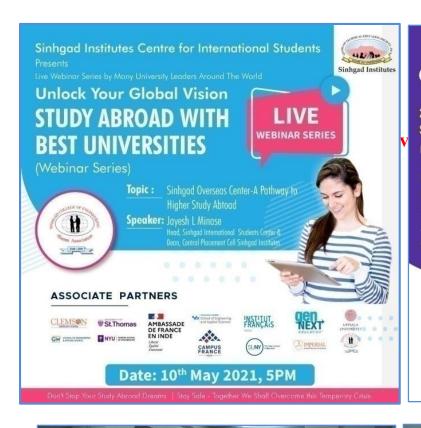
























Figure: HSA: Glimpses from Conclave





Accenture Career Day























**Technical Training** 

Figure. **T&P Activities: Glimpses** 

So with this all-inclusive activities Sinhgad Institutes- CTP-Cell is becoming a den for the student's overall development and growth.....

Mr. Yogesh Jadhav

Training & Placement Officer